Case Study

50 year old Mark has done well for himself and plans to use his accumulated wealth for retirement income. He also plans to leave an inheritance for each of his three children.

Mark does not purchase a long-term care policy, thus choosing to self-insure. When he needs long-term care at age 75:

- He starts taking $181,665 per year from his savings to pay for a semiprivate room.
- He's there for four years before he passes.
- During this period, he spends $726,660 for long-term care services.
- His long-term care expenses reduced his $1 million in assets down to $273,340.

And, depending on the types of assets he had, he could end up paying unexpected capital gains tax, income tax and potential surrender charges generated from asset liquidation, or he could miss out on any returns the liquid assets were expected to generate.

When he passes:

Each of his three children receives an inheritance of $91,000, one-third of his remaining $273,340 in assets.

100% of people needing care – never thought they would

If you would like a quote for long-term care benefits, please contact: